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IBM System Storage Fundamentals
Information

Length: 5.0 Days
__Ref: SS960G-

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Delivery method: Classroom
Price: EUR

Overview

You will learn about key capabilities, differential advantages and positioning of current IBM storage offerings (Disk, Tape, NAS, Storage Software, Networking). You will gain the knowledge needed to discuss storage related business opportunities and to consider the right IBM solution to address customer needs.

Public

This basic class addresses IBM Business Partner and IBM sales people who want to get introduced to the comprehensive IBM storage solution portfolio - sales people with (some) general experience in storage, but with either limited or outdated knowledge about the IBM portfolio.

Prerequisites

There are no prerequisites for this course.

Objective

- Knowledge transfer on the IBM System Storage Product Portfolio.

Topics

Please refer to Course Overview for description information.